

Dermott Malley

I am seeking your support to be elected to the KVH Board of Directors.

I am a long-time orchardist, currently growing kiwifruit and berries on our 30ha family operation based in Whangarei, Northland. We grow a range of crops, including Green and Gold kiwifruit and hydroponic raspberries, blackberries and blueberries under our own brand Maungatapere Berries. Previous to that the family owned and operated an apple, pear and summerfruit orchard in the Hawke's Bay, and we have also owned Duncan and Davies nurseries.



I have been involved in the wider horticulture industry for many years, starting from when I ran D&D Nurseries and was heavily involved in importing and exporting plant material, with our pipfruit orchard, which was part of the Hi20 grower group which did the foundation work for IFP in pipfruit, as well as our orchard being a foundation member of Summerfruit IFP. I was also heavily involved in the Hawke's Bay Fruit Growers Association and the Chairman of the Australian Apple Access Group (AAAG).

I am the current Northland representative for NZKGI, and an active contributor to the NZKGI forum as well as being Chairman of the Taste Committee since 2015, and a member of Maturity Review, KTTC and Zespri Share committees.

Outside of my roles in the horticulture industry I have held a number of both public and private governance roles, including director of Racetech Manufacturing Ltd, director of Punchbowl Growers Ltd, Chairman of Dataphyll Ltd, and a past chairman of the Orchard Crisp Co-operative Ltd.

I believe that I will bring a strong understanding in business and governance roles and responsibilities underpinned by my wide range of knowledge in the horticulture industry. I will also bring a balanced view between biosecurity and the commercial realities of running a horticulture business in New Zealand, as well as export market access and biosecurity requirements through my work in Orchard Crisp and the AAAG. My other skills and knowledge include:

- *Kiwifruit grower:* I am committed to maintaining a strong biosecurity presence for the future of the kiwifruit and horticulture industries, and for protecting the economic welfare of growers. I believe in the importance of KVH's role in maintaining a balance between the demands of a growing kiwifruit industry requiring new varieties and plant material, versus the need to keep New Zealand protected from the increasing pest and disease challenges in the world today.
- *Financial and treasury experience:* I have spent several years in the merchant banking and investment financing industries, acting in group treasury and corporate finance roles.
- *Strategic planning and governance:* I have had considerable wide-ranging business experience with strategic planning, from start-up and growth businesses through to corporate businesses and industry bodies.
- *Wide horticulture industry knowledge:* experience as a grower of kiwifruit, berryfruit, avocados, pipfruit and summerfruit as well as being involved in the nursery industry for many years.

If successfully elected to the Board of KVH, I want to achieve the following:

- Deliver biosecurity for kiwifruit growers with a focus on controlling unnecessary costs and bureaucracy.
- Bring a horticulture industry-wide understanding to biosecurity risks.
- Fast-tracking the development of Psa-V free budwood site for kiwifruit growers.

I believe I would add a practical and balanced growers view to the Board of KVH, backed by broad horticultural industry experience and a strong understanding of appropriate biosecurity controls to protect our industry.